

miningworld RUSSIA



14-16 May 2013 | Crocus Expo • Moscow • Russia

17th International Exhibition and Conference for the Mining and Processing of Metals and Minerals



Organisers:  primexpo  ITE GROUP PLC

General Sponsor:

 Mobil Industrial Lubricants

Sponsor:

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Post-show report

miningworld-russia.primexpo.ru/en



MiningWorld Russia 2013, the 17th international exhibition and conference for mining and processing of metals and minerals, took place at Crocus Expo exhibition centre in Moscow from 14 to 16 May 2013.

For the past 17 years, the exhibition and its accompanying business programme have enjoyed great popularity among the industry’s professionals, bringing together thousands of mining specialists – a key industrial sector for Russia.

General Sponsor:



Sponsor:



Official support:

- Ministry of Natural Resources and Environment of the Russian Federation
- Department of the coal and peat industry of the Ministry of Energy of the Russian Federation
- Committee for the economic policy of the Council of the Federation of the Russian Federation
- Russian Geological Society
- High Mining Council of Russia
- ‘Russian Mining Operators’ NPO
- Non-commercial Partnership ‘Miners of Russia’
- Scientific Council on Mining Industry Issues of the Russian Academy of Sciences
- Russian Gold Miners’ Union
- Russian Gold Digger Union
- Moscow State Mining University
- Institute for issues of integrated development of mineral resources
- National Mining Research Center – Skochinsky Institute of Mining

MiningWorld Russia’s organisers wanted to present the event to as many people as possible, and worked with over 50 publications and websites, including:

- MINERAL RECOURCES OF RUSSIA. ECONOMICS AND MANAGEMENT, JOURNAL
- BULLETIN SUBSURFACE USE IN RUSSIA
- GORNAJA PROMYSHLENNOST, JOURNAL
- GORNOPROMYSHLENNYE VEDOMOSTI, BULLETIN
- GORNYI ZHURNAL, MINING JOURNAL
- GORNAYA TEHNIKA, CATALOGUE (MINING ENGINEERING)
- ASIA, AGENCY IS THE REPRESENTATION OF THE KAZAKHSTAN PRESS IN RUSSIA
- MINING REPORT GLUCKAUF
- MINING MAGAZINE



Over 430 companies from 32 countries presented their products and services in the 5th and 6th halls of Pavilion 2 and in the outdoors area.

This number and range of exhibitors helped to attract thousands of visiting trade professionals from all over Russia and the world. Visitors were able to learn about a full range of mining industry products and services and become the first to see the industry's latest developments and technology.

Australia, Argentina, China, Germany, Finland, and Norway also presented national stands

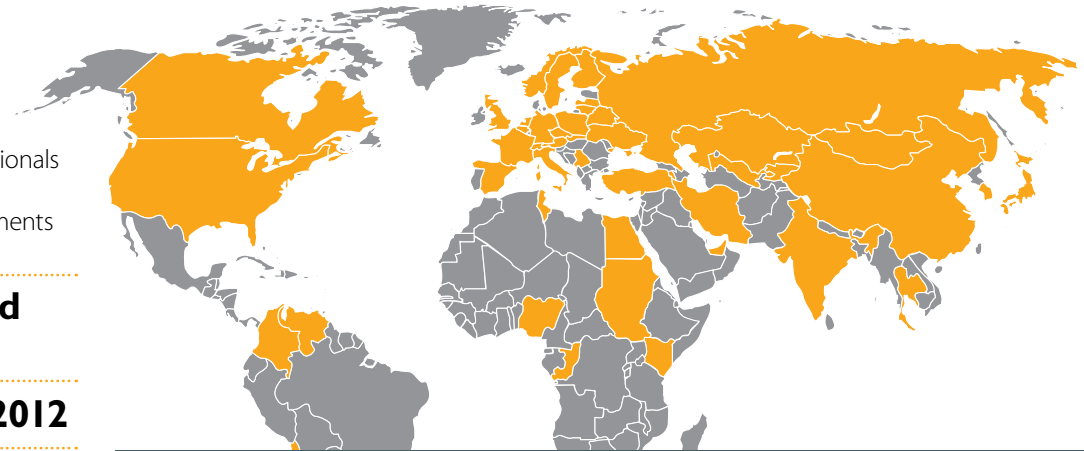
Exhibition space grew by 40% in comparison with 2012

Unique visitor number – 4,750

Total visitor attendance – 7,026

New products showcased at the exhibition included:

- Drilling equipment for open-pit mining
- Next-generation vacuum disk filters with ceramic filter elements for slurry dewatering
- Underground double-drum scraper winches with coaxial electric motor arrangement
- Tailing and sludge storage devices
- Rockfall protection systems for open mines, quarries and pits
- A top-service gyratory crusher, and much more



COUNTRIES REPRESENTED BY EXHIBITORS:

- | | | | |
|----------------|------------|-------------|--------------|
| Australia | Finland | Norway | Sweden |
| Austria | Germany | PRC | South Africa |
| Argentina | Hungary | Poland | Turkey |
| Belarus | Israel | Russia | Taiwan |
| Canada | India | Spain | Thailand |
| Czech Republic | Italy | Slovakia | Ukraine |
| Denmark | Kazakhstan | Singapore | UK |
| France | Kyrgyzstan | Switzerland | USA |





**Yan M. Cote,
Global Business Development Adviser,
ExxMobil Lubricants & Petroleum Specialities Company**

Mining World Russia is an important event for the industry, providing an opportunity for companies to exhibit the latest technologies that could help mining companies in Russia improve their operations. By exhibiting at the Mining World Russia event we raised awareness of ExxonMobil Fuels and Lubricants' comprehensive range of high performance lubricants and services, which can help mining companies achieve their safety, environmental care and productivity related goals.



**Alessandro Felicani,
General Manager,
Diefenbach**

Russia is one of the growing markets at the moment; the rest of Europe is quite slow. At MiningWorld Russia you have an opportunity to show yourself to companies, become more concrete in your relationships. If you are here every year, customers will see you believe in this market. The right strategy is to be here every year and we are planning to be here next year and in the following years.



**Inka Tuononen,
Sales Support Specialist,
Outotec**

We have been participating since at least 2007 so this is our annual event now. This is THE event for metal processing in Russia and most of our competitors are here, but also our customers are here. We have offices across Russia and we see this is a strong market for us, we see a huge potential in not only the mining but also water sector. Sustainability is becoming more and more important issue, and so there are more possibilities for us in this market. We will definitely be here next year because we need to be here for our customers and competitors.



**Antony Ivanov,
Client Manager,
T-RexRubber**

This is our first expo in Russia. We have had some exposure to the Russian market already for a few years but we believe if you want to expand, exhibiting at MiningWorld Russia can give you such an opportunity. We have chosen MiningWorld Russia as we have done some research about expos and the MiningWorld Russia one seemed to be the most appropriate one to get the best exposure in Russia.



**Nils Thrane,
President,
Thrane Teknikk**

We have participated in the exhibition for many times. It is a place to meet with our clients and see what is going on in the industry, what our competitors do, what is the new equipment etc. Russia and CIS is the huge market in the mining industry. We will surely be here next year.



The official opening ceremony of MiningWorld Russia 2013 took place on 14 May.

Senior-level specialists and government body representatives spoke at the opening, including:

- **Sergey Kashuba**,
Chairman of the Russian Union of Gold Miners
- **Carlos Gonzalez**,
Director of the Prospecting Department of the Ministry of the Mining Industry of Argentina
- **Paul Myler**,
Australian Ambassador to Russia
- **Ian Wing**,
Trade Adviser to the Australian Embassy in Russia
- **Yan Kote**,
Global Business Development Adviser, Mobil Industrial Lubricants (General Sponsor of MiningWorld Russia)
- **Irina Lyubina**,
CEO of Primexpo
- **Anna Aleinikova**,
Sales Director, ITE Group
- **Elena Babikhina**,
Event Director, Primexpo

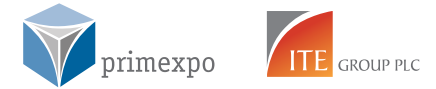
Afterwards, the guests of honour had the chance to see the stands and talk to the exhibitors.



The Gold and Technologies 2013 conference, moderated by Sergey Kashuba, Chairman of the Russian Union of Gold Miners, brought together leading political, business, financial and scientific figures of the global gold mining industry. Held over two days, the conference gave its participants a venue to share experience, summarise the industry's performance in 2012 and its situation and prospects, and discuss legal and a range of other issues in gold and precious metals mining.

The conference is organised together with the **Gold and Technologies Magazine** with assistance of **Union of Gold Producers of Russia**.

Organisers:



Sponsor of the conference:



Partners of the Conference:



Corporate sponsor of the Conference:



A full list of speakers is available at <http://miningworld-russia.primexpo.ru/en/zit2013>



The 11th meeting of the Minex Russian Mining Club

The club featured participation from company directors, technical directors, head engineers, production directors and heads of occupation health and safety departments of mining companies. The discussion topics were: industrial security – the key factor of a successful business, and practical aspects of prospecting from the point of view of international reporting. During the discussion, participants looked at current issues in industrial safety in the Russian and CIS mining sectors, as well as presented different solutions based on the practical experience of the biggest mining companies.



The Mining Job Fair is a regular event at MiningWorld Russia,

and it was again a great success this year: throughout the exhibition, recruiters from MinerJob.ru advised applicants, filled vacant positions, and helped to establish useful contacts.





The event's second day featured another significant event in the business programme – the **Machines and Equipment for Open-Pit Mining** conference. The main discussion topics were development prospects for mining industry equipment and the feasibility of introducing innovative machinery to open-pit mining. Speakers traditionally included leading industry experts.

The conference was moderated by:

Roman Poderin, PhD, Professor in the Mining Machinery and Equipment Department of Moscow State Mining University.
Sergey Reshetnyak, Head Technologist, SPb-Giproshakht

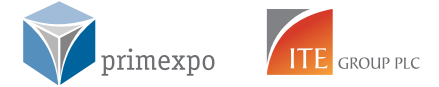
General sponsor of the conference



Sponsors of the Conference:



Organisers:



A full list of speakers is available at
<http://miningworld-russia.primexpo.ru/en/mo13>



A gala reception rounded off the first day of the event, where the exhibitors and their partners could continue their discussions from the exhibition.

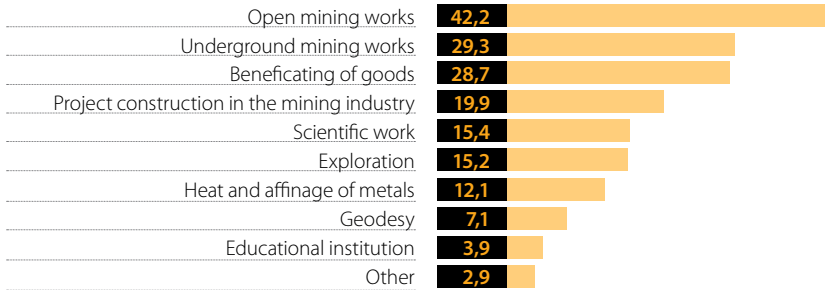
The following companies took home awards:

- **MOBIL OIL LUBRICANTS** — for the most active participation and support in the exhibition and ‘Machines and equipment for open-pit mining’ conference
- **TOMS ENGINEERING, OOO** — for the most active participation and support in the exhibition and ‘Machines and equipment for open-pit mining’ conference
- **COMINVEST-AKMT** – for the best stand
- **GORNY TECHSNAB HOLDING, LTD** — for the original stand style design
- **DOW** - for the best debut at the exhibition
- **AUSTMINE Ltd** — for the best national stand
- **GOLD AND TECHNOLOGIES MAGAZINE** — for the preparation and realisation of the ‘Gold and Technologies 2013’ conference
- **SERGEY KASHUBA** — for achievements in gold-mining industry development
- **TEHNOPARK NEDRA** — for the most active participation and support in the ‘Gold and Technologies 2013’ conference
- **PROMCO** — for the most active participation and support in the ‘Gold and Technologies 2013’ conference
- **TESCAN** — for the most active participation and support in the ‘Gold and Technologies 2013’ conference
- **SANDVIK MINING AND CONSTRUCTION SNG, OOO** — for the most active participation and support in the ‘Machines and equipment for open-pit mining’ conference
- **SSAB SWEDISH STEEL CIS, LLC** — for the most active participation and support in the ‘Machines and equipment for open-pit mining’ conference
- **ENVIRO-CHEMIE GMBH, OOO** — for the most active participation and support in the ‘Machines and equipment for open-pit mining’ conference

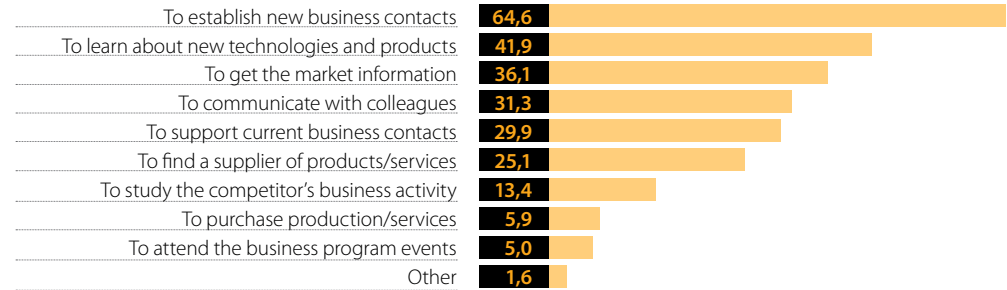




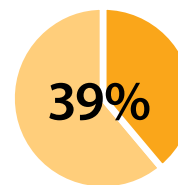
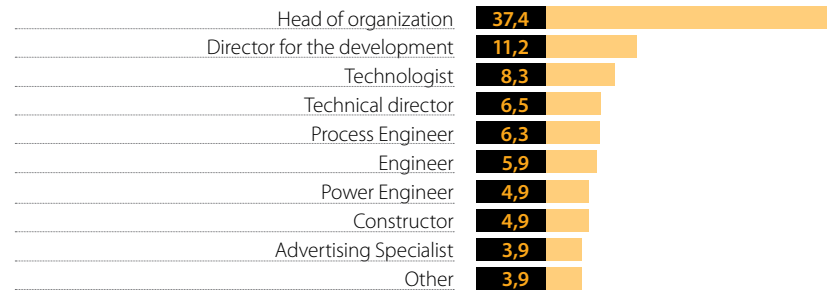
Visitor by occupation, %



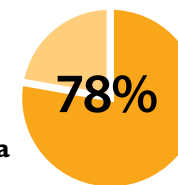
Reasons of the show visit, %



Visitors by position, %



39% of visitors have attended MiningWorld Russia for the first time



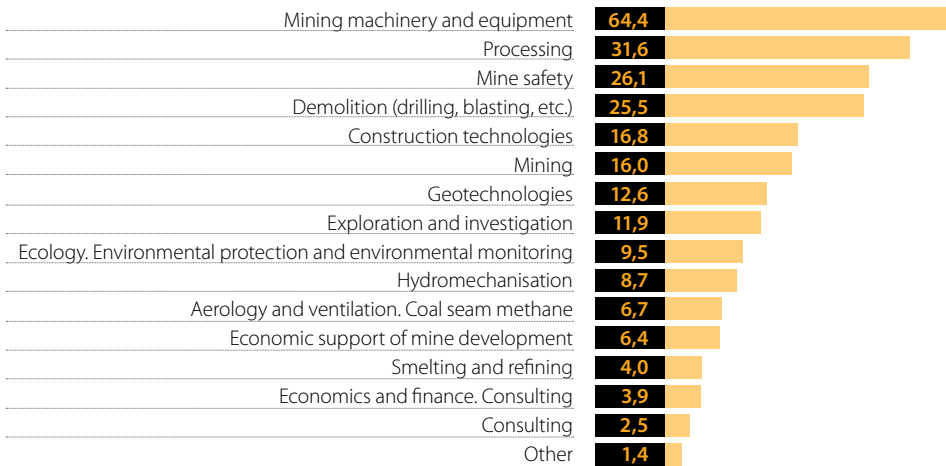
78% of visitors are responsible for decision-making or influence it, when it comes to purchasing of products/services

Visitors. Geography:

Armenia	Estonia	Romania
Australia	Finland	Russia
Austria	Germany	South Africa
Belarus	Iran	Sweden
Belgium	Kazakhstan	Switzerland
Canada	Kyrgyzstan	Turkey
China	Mongolia	Ukraine
Czech Republic	Poland	Uzbekistan



Reasons of the show visit, %





at the heart of Russia's **mining industry**

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Approved
Event

miningworld RUSSIA



9-11 April 2014 | ^{venue} Crocus Expo • Moscow • Russia

18th International Exhibition and Conference
for the Mining and Processing
of Metals and Minerals

www.miningworld-russia.primexpo.ru/en

Organisers:



primexpo



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