



5,601
unique visitors



No.1
HVAC event
in Central Asia



18 Countries | **187** Exhibitors



95% of visitors are at
director/manager level



Over **6 million dollars**
signed on Day 1 alone

Note: Figures are typical of recent editions and are inclusive of co-located events

Aqua-Therm Almaty is Kazakhstan's key trade exhibition for the HVAC industry.

Taking place alongside KazBuild Almaty – Kazakhstan's leading international building and interiors exhibition, the event welcomes 100s of domestic and international industry players who are keen to promote their latest products and technologies to 1000s of industry specialists.

Why Kazakhstan?

Kazakhstan is a vast country the size of Western Europe, with enormous market potential. Almaty is the largest city in Kazakhstan, many key players of the HVAC industries are based here, making it the ideal location to meet with important industry buyers. The market is growing thanks to big government projects like the Expo 17 World Fair, a lively private sector, and large state investment in house building announced for 2017.

Exhibitor Profile

- Heating, Air-Conditioning & Ventilation
- Swimming Pool, Spa & Pool Equipment
- Eco Energy
- Water Technologies & Systems



Our purpose is to find new partners, solutions for the use of our networks and to establish new relations on the platform. The organization is at a high level, everything goes very well. People come to us, show their interest, we have already signed an agreement on further cooperation."

Sergey Lukhtin, Almaty Heating Networks LLP





8,085
unique visitors



No.1
HVAC event
in Caspian region



24 Countries | **292** Exhibitors



62% expect to conclude new contracts as a result of exhibiting



92% Local visitors | **8%** International visitors

Note: Based on 2016 edition

Aqua-Therm Baku is Azerbaijan's key HVAC trade exhibition. It takes place alongside WorldBuild Baku – the leading and largest building and interiors exhibition in the Caspian region.

The event sees around 300 domestic and international industry suppliers annually present their latest products and technologies to 1000s of industry professionals, find new partners and clients and maintain contacts with existing ones.

Why Azerbaijan?

The country remains one of the most stable and fastest-growing economies in the CIS. Construction accounted for 5.6% of Azerbaijan's \$73.5 billion GDP in 2016. Numerous infrastructure projects are taking place with a particular focus on its capital Baku – a city on track to be comparable with world-renowned cities such as Dubai or Singapore.

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The main purpose of our participation is the active search for importers and distributors who could represent our products in the Azerbaijani market. Thus we expect to hold meetings with trade organisations, distributors and other industry professionals. This exhibition is perfectly organised, and the list of its participants is quite impressive. Participation of the industry leaders from around the world in Aquatherm Baku 2016 underlines the utmost importance of this international forum."

SamehHammad, Egyptian-German Industrial Corporate Egic

