

# UzBuild Tashkent

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Approved  
Event

The 18th Uzbekistan  
International Exhibition

1-3 March 2017

Uzexpocentre, Tashkent, Uzbekistan

[www.uzbuild.uz](http://www.uzbuild.uz)

Special section:  
**CONSTRUCTION  
EQUIPMENT**

BuildTech 

Connecting your business  
to the world



**UzBuild**  
Tashkent



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## EXHIBITION SUMMARY REPORT

### Exhibition Information:

The 18th Uzbekistan International Exhibition Construction – UzBuild Tashkent 2017 was held March 1-3 in Tashkent at Uzexpocentre. The exhibition is a part of the series of construction and interior exhibitions organized by ITE that are held in CIS countries and Russia.

#### UzBuild 2017 – Essential Facts and Figures:

**Total exhibition area:** 7,053 sq. m.

**Number of participants:** 185 companies

**Number of participating countries:** 21. They are Austria, Belgium, China, the Czech Republic, Denmark, Finland, Germany, India, Iran, Italy, Japan, Kazakhstan, Korea, Poland, Russia, Spain, Turkey, the UAE, the USA, Uzbekistan, and Ukraine.

**Number of visits:** 9,705

**Venue:** Uzexpocentre NEC, Tashkent, Uzbekistan.

**National Groups:** Germany and the UAE

**Organizer:** ITE Uzbekistan

#### Official Support by:

- Ministry for Foreign Economic Relations, Investments and Trade of the Republic of Uzbekistan
- State Committee of the Republic of Uzbekistan for Architecture and Construction
- Uzstroyaterialy JSC
- Chamber of Commerce and Industry of the Republic of Uzbekistan

The Exhibition was held **with the organizational assistance** of Uzexpocentre NEC OJSC under the Ministry for Foreign Economic Relations, Investments and Trade of the Republic of Uzbekistan.



#### Partner:



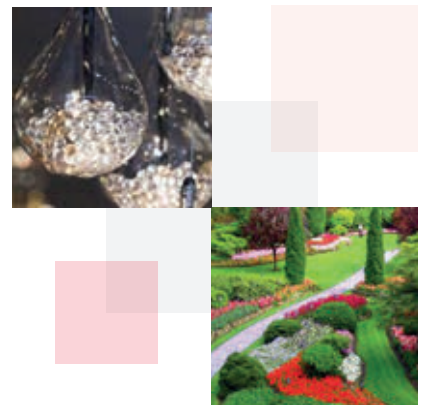
#### Technical Partner:



Led Design Group

## Exhibition's Core Sections:

- Construction Materials
- Interior & Design;
- Windows, Doors, Facades;
- Ceramics and Facing Stone;
- House Construction;
- Real Property
- Landscaping and Gardening.



Specialized Section:  
BuildTech –  
Construction Machinery  
and Equipment

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## PRESS CONFERENCE AND OFFICIAL EXHIBITION OPENING CEREMONY

The press conference devoted to the opening of UzBuild Tashkent 2017 Exhibition was held on February 24. The Exhibition was attended by representatives of the government institutions in the field of construction industry of Uzbekistan, of the companies participating in the exhibition, as well as of leading local and foreign mass media accredited to cover the event.

**The representatives of the following country's executing agencies took part in the official ceremony:**

**Head of Uzqurilishmateriallari JSC Department for Investments, Export, and Industry Development**

Representative of the German Exhibition Industry Association - **Natalya Vinges**

Director of Uzexpocentre NEC - **M. Gapparov**  
Deputy Chairman of the Chamber of Commerce and Industry of the Republic of Uzbekistan - **Nazira Dadakhanova**

Chairman of the Board of the Qurilishmashlizing Republican Specialized Leasing Company – **F. Abdurakhimov**

Regional Director of ITE Group International Exhibition Company - **Edward Strachan**

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## EVENING GALA RECEPTION:

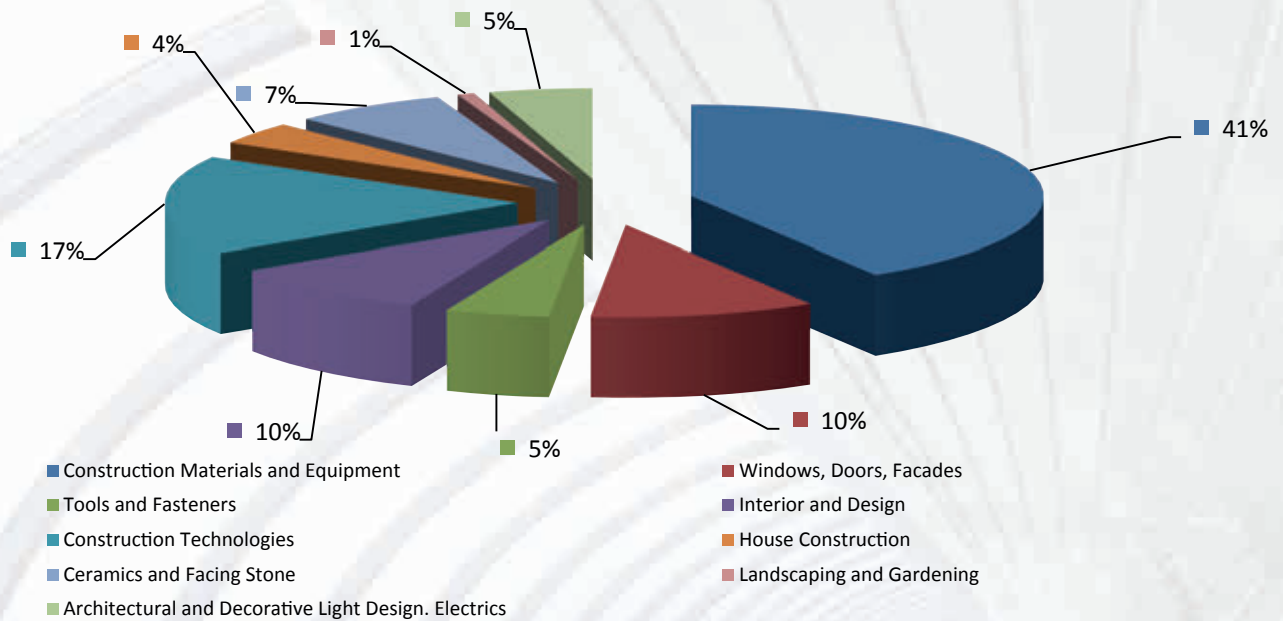
The evening reception on the occasion of the exposition opening took place on March 1 at the Uzbekistan Hotel where the winners were announced in the following nominated categories:

	<p>Longstanding Participation Oikos Ц-5</p>		<p>Longstanding Participation Binokor-Temir Beton</p>
	<p>Best Stand Presentation Golden House Development</p>		<p>Comprehensive Exposition German National Group</p>
	<p>Best Product Presentation Decolor</p>		<p>Best Campaign to Attract Visitors Golden House Development</p>
	<p>Best Debut Imzo</p>		<p>Active Participation Неолит</p>
	<p>Best Corporate Participation Dubai National Group</p>		<p>Best Stand Presentation Murad Buildings</p>
<p>In the specialized section BuildTech, the following participants were rewarded:</p>			
	<p>Best Debut Liebherr</p>		<p>Best Product Presentation KCP Industries</p>

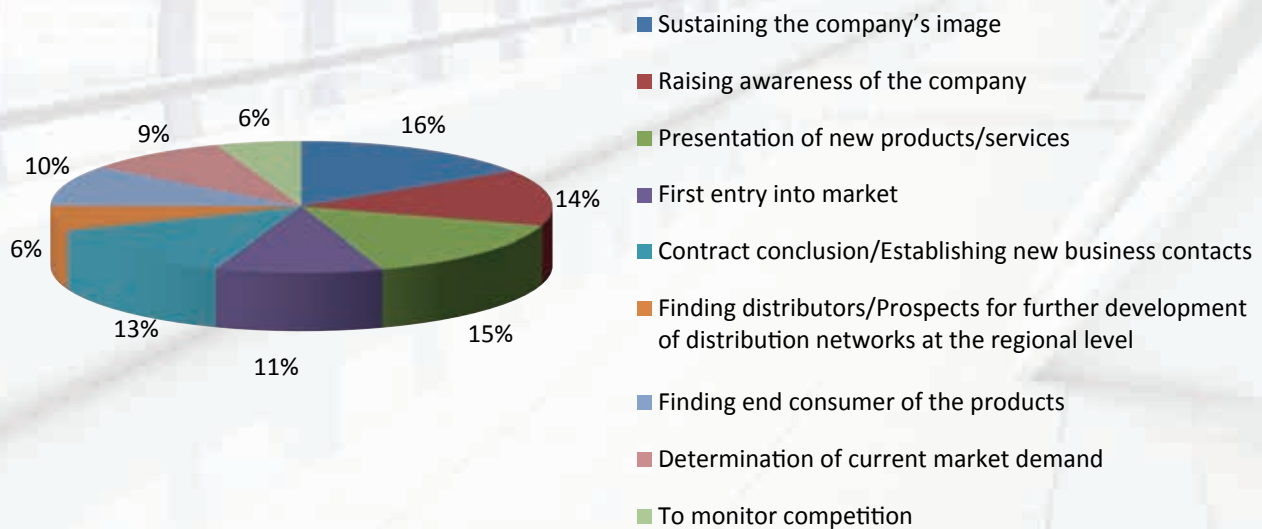


## STATISTICS - PARTICIPANTS

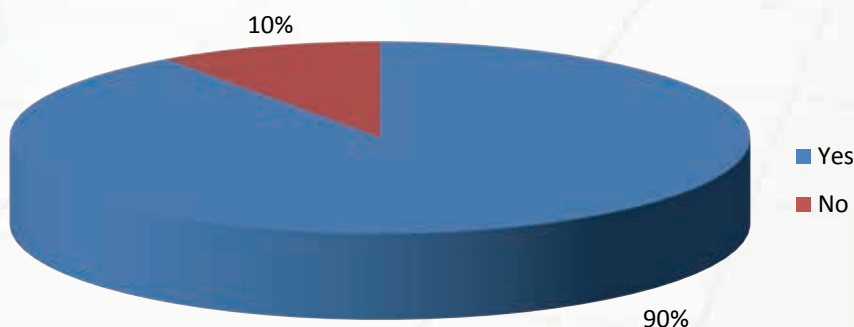
The participating companies occupied the sectors as follows:



### Purpose of Participation in the Exhibition:



### Have you established new business contacts at the Exhibition?





## Statistics - Visitors

### Visitors' Interest Breakdown by Sections:

Construction materials & equipment	29,6%
House construction	16,6%
Windows and doors, facades	13,0%
Ceramics and facing stone	9,1%
Tools and fasteners	8,7%
Landscaping and gardening	9,6%
Interior and design	11,7%
Architectural and decorative light. Electrics	10,2%
Construction machinery and technologies	12,6%
Real property	6,6%



### Breakdown of Visitors by Position Category:

Ministry/Public Authority Officials	2,3%
Directors	20,1%
Managers	14,8%
Entrepreneurs	16,4%
Dealers/Distributors	2,2%
Purchasing Coordinators/ Supply Agents	4,8%
Engineering Technicians	6,7%
Planners	4,2%
Designers	5,8%
Builders	2,0%
Architects	6,8%
Representatives	0,8%
End Consumers	3,0%
Students	5,4%
Others	4,6%



## Breakdown of Visitors by Kind of Activity

Association/Union	1,8%
Ministry/Department	1,6%
Manufacturer	17,0%
Repair/Service	6,3%
Construction	17,7%
Construction and Investment Company	3,0%
Chemical Industry	2,2%
Road-Building	1,6%
Landscaping and Design	1,3%
Metallurgical industry	2,2%
Fuel and Energy Sector	1,8%
Heating	7,9%
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Engineering/Installation Equipment And Design	4,0%
Architecture and Building Design	6,3%
Public utilities	1,6%
Refrigerating Equipment	2,5%
Wholesale and Retail Trade	3,8%
Service Industry	3,1%
Realtor Services	0,5%
Others	3,1%





## Geographical Breakdown of Visitors:

Azerbaijan	2,2%
Germany	4,3%
Iran	0,7%
Italy	0,7%
Kazakhstan	38,8%
China	9,4%
Korea	2,9%
Kyrgyzstan	2,2%
Lithuania	0,7%
Russia	17,3%
USA	1,4%
Tajikistan	16,5%
Turkey	1,4%
UAE	1,4%





## Breakdown of Visitors by Position Category:

### «Weiler»

‘Our company is engaged in the production of construction materials of various types and volumes made from concrete and steel,’ says Roman Ivanov, the employee of Weiler German Company. ‘Two years ago we opened our branch in Jizzakh region. After Zenatkor Temir-Beton Buyumlari located in the regional center had been fitted with our equipment, the volume and quality of our products increased. 14 kinds of reinforced concrete products are produced there based on new technologies. The international exhibitions like this contribute to finding foreign partners, attraction of investments, and market development.’

### Best metal construction/Klinker Hauz

‘We have previously participated in the business matchmaking session and now want to say that this exhibition is notable for high level of its organization. Exhibition visitors have become active, competent and informed. They are very interested in the products that are produced in Uzbekistan. We are now getting to a higher level of quality. We use modernized equipment and quality raw materials; we hire professionals from China. We wanted to make ourselves known to the consumers who were not aware of the availability of quality tiles produced by a Tashkent company. We hope this exhibition will yield us favourable results.’

*Farida Islamova*  
*Foreign Economic Activity Manager*

### Architecture Place Plus, OOO/ Arlace, TM

‘This is our second participation in the exhibition. We would like to notice that the number of professional visitors has increased. We carry out projects of any complexity; therefore, we are interested in any types of visitors. Our brand awareness had considerably increased after the first year of our participation in the exhibition.’

*Valeriy Nigay*  
*Director*

*Yuri Gebel, the Eastern Europe and Central Asia regional manager of TEKA Maschinenbau GmbH Company:* ‘We have been operating in Uzbekistan for several years. Our enterprise has been specializing exclusively in the field of concrete mixing technology for more than 50 years. We keep taking part in the exhibitions held in Tashkent, and this year's exhibition is our jubilee, the tenth one. Our objective is finding new customers, and we believe that the Central Asian market is now one of the most developing. I am convinced that your country has a high potential, and we are going to further develop our mutually beneficial cooperation. This exhibition is very well organized, as well as all the other ITE Uzbekistan's projects. Year by year, we observe a growing interest in our products from visitors and competitors. During the exhibition, we held talks with interested parties - large factories. There is a construction boom in Uzbekistan, and I am confident that our products will be in demand in the regional markets. Actually, our Uzbek customers will not have to go to Germany in order to make arrangements, as we can discuss all the matters here on the spot.’

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## Exhibition Business Programme:

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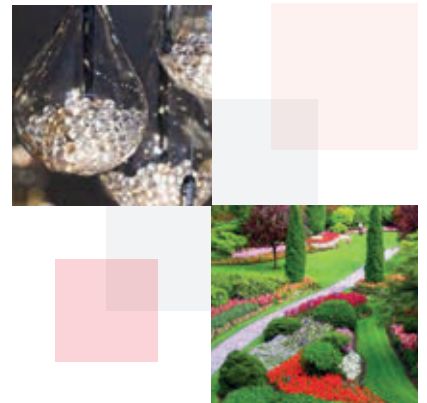


Led Design Group



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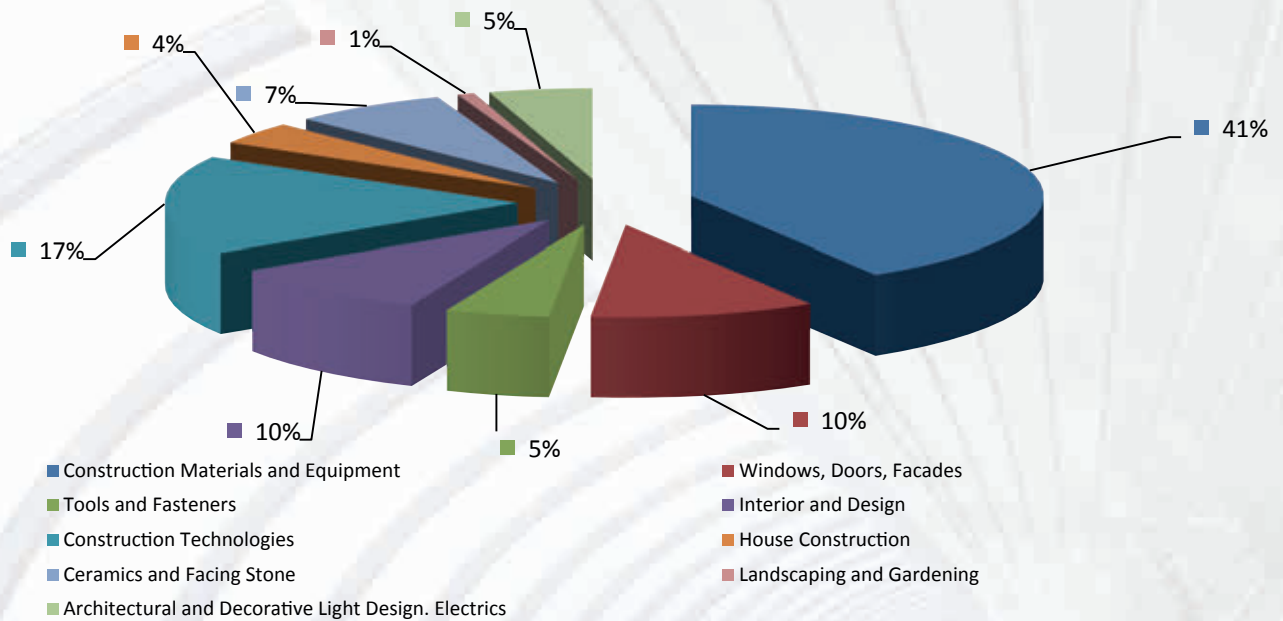
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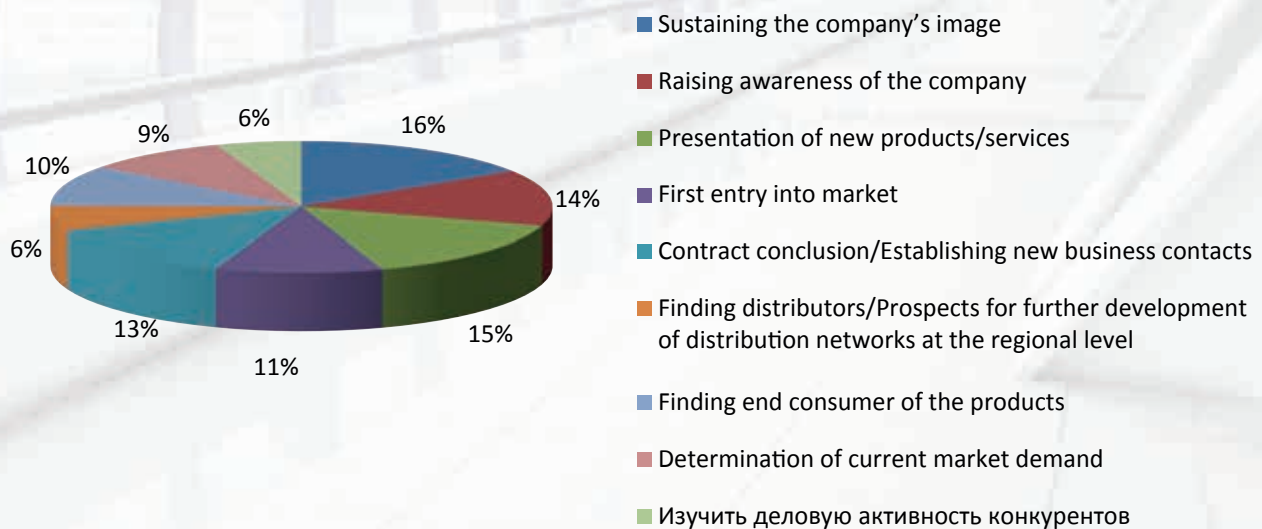


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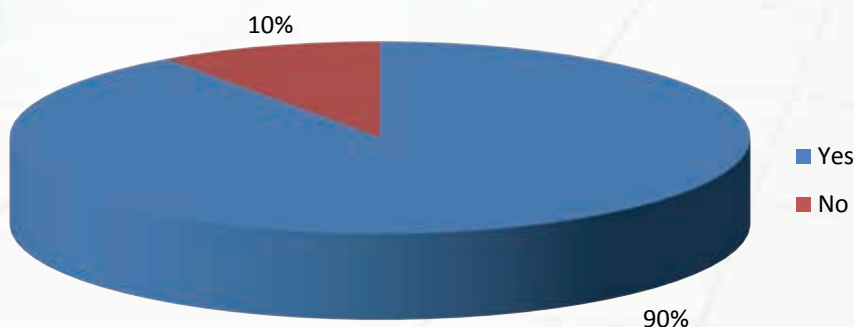
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We are looking forward  
to seeing you at the  
19th Uzbekistan International  
Exhibition Construction



# WorldBuild Tashkent

5-7 March 2018

Uzexpocentre, Tashkent, Uzbekistan

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