

**27-29 October 2020**

Russia, Moscow, Crocus Expo



**PCVEXPO**

The only specialized international exhibition  
of industrial pumps, compressors, valves,  
actuators and engines in Russia



Organised by



International  
Exhibition  
Company

Coorganisers



Book a stand

[www.pcvexpo.ru](http://www.pcvexpo.ru)

” This is the first time our company exhibited at PCVExpo and the benefit of participation is confirmed by the contacts that were already found at the exhibition. Participation in this exhibition is a good way to find partners on localization of components of our equipment as well as to communicate with potential customers».

Mikhail Makarov,  
Product promotion engineer,  
WILO RUS



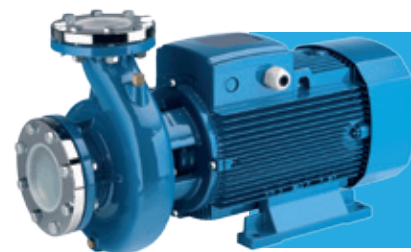
## Exhibiting at PCVExpo is an effective way to access the promising Russian market:

- get local targeted audience to know your products
- meet thousands quality visitors from the 60 Russian regions
- conduct face-to-face meetings with decision-makers
- receive instant feed-back from potential clients
- generate new sales leads

### Exhibitors

**151**  
company

from **6**  
countries



### Exhibition sections



Pumps



Valves



Compressors



Actuators  
and Engines

### Among the exhibitors

KAESER  
KOMPRESSOREN

OMEGA AIR

DALGAKIRAN

CAMOZZI  
PNEVMATIKA

HYDROMASHSERVICE

TURBONASOS

ENA

NTE

ANOD

WILO RUS

UNIPUMP

URARUS

ET-SERVICE

KOMPRESSORMASH

SOTRAS

AIR-PART

KENTEK

ENKO

ROSNEFTEGAZ-  
INSTRUMENT

MELINVEST

SWAGELOK

BÜRKERT

HEISSKRAFT

LORTEX ECO

KOFULSO-M

EKF POWER  
SOLUTIONS

HEBEI CENTRAL  
PLUMBING  
INDUSTRIES

” Our company has been effectively exhibiting at PCVExpo for a number of years. This is our home-like exhibition, our history of success was built here. With each exhibition our company is growing, our turnover is growing.

Ekaterina Bernik,  
Area sales manager Russian  
& CIS, Omega Air

## Visitors

**2 524** specialists  
from **60** regions  
of Russia

## Visitors profile

Top-managers and specialists from the specialized trade and end-user companies from various industries

## Visitors geography

Moscow and the Moscow region – **1 542 (61%)**  
Other regions of Russia and foreign countries – **982 (39%)**

## Clients of the specialized trade companies\* by industry sector

Oil and gas production and transportation

**476** **54%**

Chemical and petrochemical industry

**427** **49%**

Water and heat supply

**407** **47%**

Metallurgical production

**313** **36%**

Design and construction

**252** **29%**

Electricity production (hydro, thermal, nuclear)

**240** **27%**



**1 839**  
specialists

**(95%** of targeted visitors) influence decisions-making on purchase of equipment presented at the exhibition

\*Pumps, compressors, valves, actuators and engines trade. Multiple choice answers

## Targeted visitors by type of company business

Pumps, compressors, valves, actuators and engines trade

**874** **45%**

Production of industrial equipment

**528** **27%**

Engineering and construction

**191** **10%**

Water & heat supply

**96** **5%**

Other

**246** **13%**



## PCVExpo visitors\* are looking for:

**1 342**

**63%**

Pumps

**1 180**

**56%**

Valves

**1 089**

**51%**

Compressors

**829**

**39%**

Actuators

**762**

**36%**

Engines



\*multiple choice answers

**Book a stand at PCVExpo 2020  
to get an opportunity to grow  
your business in Russia**

For more details, please,  
contact the event team

Organised by



International  
Exhibition  
Company

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\*Based on PCVExpo 2019 statistics

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